



Hesseling & Partners

Management, Organization, Training, and Coaching



***This Training is Eligible for a 2/3 Small Business BC Grant**

Leadership Training - Level II

Who should attend? This advanced training is designed for all employees in a Leadership role who seek to maximize their performance, become stronger leaders, and add more value to their organization. The Leadership Training Level II is practical, effective, and directly usable in your daily operations. You will expand your knowledge and practice effective leadership. You will hone your influencing skills, and increase your positive impact on the people around you.

Outline:

- **Being a role model for Leadership in your organization**
- Influencing based on Professional development of employees
- Continuous Learning as a tool improves performance
- Identifying the Mission and Values of your organization
- **Building a Well-Performing Team**
- Successful influencing others based on Harvard Interest-based Negotiation
- Discover and practice the secret of excellent Customer Service
- **Handling challenging employee conversations**

Designed to maximize the performance of all employees in a Leadership role, this training will boost your Leadership Skills to the next level and provide a versatile toolkit to adequately handle an array of HR challenges. Attendees will become stronger leaders by influencing others more positively, building stronger teams, and thus adding more value to their organizations.

"Pleasure in the job puts perfection in the work." – Aristotle, Greek Philosopher 384 B.C.

The training starts on ASAP in 2019. Successful completion of the curriculum results in a **Certificate of Completion**, at no extra costs. The training is offered in a weekly sequence of 8 two hour day workshops. Learning objectives are met with in-person workshops and practical homework assignments which are evaluated regularly. Literature and handouts are provided with the costs of programming. We charge \$ 2.985 + 5% GST per candidate, every second candidate from the same company will get a 25% reduction. The amounts for this professional education are deductible from taxes.

www.HesselingHR.com

Jan Hesseling BIO



Jan Hesseling is a *Business Consultant - Trainer - Coach* and a Human Resources Professional with wide HR management experience gained in different industries in Europe and Canada. His clients are in the Oil and Gas Industry where he provided Recruiting, in the Transportation Industry providing Leadership Training in; Teambuilding and Successful influencing others. In the Forest Industry providing Recruiting. In the IT Industry providing Sales Training, Cooperation Skills, and Leadership Skills Training. For Railroad Companies, he provides Conflict Resolution, Cooperation, and Practical Leadership Skills

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Training. For the Healthcare Industry, he provides Leadership Coaching on various management levels, and Self-Management workshops for long term addicted clients. For Financial Services and Government, he trains Advisory Skills for consultants.

His Leadership Training is a gem collection of practical influencing tools combined.

His HR knowledge, experience and passion for helping organizations will save you time, and money, and let you focus on what your business does best. **His forte is energizing and training people in boosting mutual (Self)-Respect and (Self)-Understanding, Appreciation, and Trust** with anyone, using empathy as a tool to create more Cooperation. He applies an Interest-based approach to solving conflicts successfully.

He is passionate about helping organizations develop workplaces where people are respected, valued, and recognized. He will help you create a more productive and engaged workforce, where you and your employees and your business will flourish.

Website; www.HesselingHR.com

Leadership Training - Level II Modules 2019

- Module 10 How to be a role model for Leadership
4 agreements - The Effective Central American Approach – M. Diaz

- Module 11 **Professional Development** as an Influencing Tool
Defining Professional Development
Levels and Plans

- Module 12 Identifying the Mission and Values of your organization,
and make them work for you

- Module 13 **Building a Well Performing Team**
How to use all of their Talents, Commitment, and Skills

- Module 14 The Harvard Interest-based Approach of Negotiation, and Customer
Service. Building your Clientele

- Module 15 **Stress Management and Balance**
How to manage your stress instead of being managed by it

- Module 16 HR Management Aligning employee development with your
organizational development guaranteeing your ROI.